

## **Financial Management Education Programme**

Detailed Syllabus ~ Stage 1, Stage 2 and Stage 3

## **Stage 1** ~ **Introduction to Financial Accounting**

Unit 1 - Conceptual Framework	Appreciation	Knowledge	Skill
The users of accounts and the objectives of financial statements	<b>/</b>		
The functions of management accounts and financial accounting		<b>~</b>	
Statutory accounting principles & fundamental concepts of accounting		<b>✓</b>	
Historical accounting versus information for decision making		<b>V</b>	
Business structures		<b>/</b>	
Unit 2 - Data Processing	Appreciation	Knowledge	Skill
Coding and classification			<b>V</b>
Books of original entry			V
Journal entries			V
Double entry bookkeeping to trial balance		1	<b>V</b>
Uniform system of accounts			V
Evaluation of computerised outputs	The state of the s		V
Information flows in hospitality organisations	The state of the s	<b>/</b>	
Unit 3 - Preparation Of Accounts	Appreciation	Knowledge	Skill
Accruals and prepayments			<b>/</b>
Bad debts and provisions for doubtful debts		<b>y</b>	V
Methods of depreciation			V
Accounting for stocks, methods of stock valuation			V
Accounting treatment for VAT			V
Preparation of VAT returns			V
Components of gross pay, PAYE and NI		VA_	V
Profit and loss account preparation			/
Balance sheet preparation			V
Unit 4 - Internal Audit & Control	Appreciation	Knowledge	Skill
Implementing internal control and audit procedures			<b>/</b>
Control of cash disbursements and receipts			V
Payroll controls and staff scheduling			/
Inventory purchase, storage and control	1		V
Controlling food and beverage costs	1		V
Completing a bank reconciliation			<b>V</b>
Fixed asset registers	/		<b>V</b>
Information technology	1/11/11		1

## **HOSPA Professional Development**

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**Stage 2** ~ **Operational Management Accounting** 

Unit 5 - Elements Of Cost	Appreciation	Knowledge	Skill
Purpose of cost classifications	7 7	<b>✓</b>	
Controlling basic cost			<b>/</b>
Overhead cost control			<b>/</b>
Cost estimation			<b>/</b>
Activity based costing	/		
Unit 6 - Budgetary Control	Appreciation	Knowledge	Skill
Budgeting in line with organisational objectives		<b>/</b>	
Preparation of budgeted statements			~
Budget interpretation and management			<b>/</b>
Variance analysis			<b>~</b>
Limiting factors			V
Flexible budgeting techniques			<b>/</b>
Mathematical techniques for forecasting demand			<b>/</b>
Use of spreadsheets			<b>V</b>
Zero based budgeting			
Computers and budgeting			<b>/</b>
Unit 7 - Costs For Decision Making	Appreciation	Knowledge	Skill
Relevant costs for decision making			<b>/</b>
Contribution margin			<b>/</b>
Break-even analysis			<b>V</b>
Yield management techniques			<b>V</b>
Room rate discounting			<b>/</b>
Cost based pricing			<b>/</b>
Market based pricing			V
Integrated pricing for multi products			<b>V</b>
Unit 8 - Presentation Of Information	Appreciation	Knowledge	Skill
Collection and presentation of data			/
Using graphs and diagrams			<b>/</b>
Averaging and indexing numbers			<b>/</b>
Communicating information			<b>/</b>

**Stage 3** ~ **Strategic Management Accounting** 

Unit 9 - Strategic Planning & Forecasting	Appreciation	Knowledge	Skill
Preparation of feasibility studies			<b>V</b>
Economic and financial environments		<b>V</b>	
Tools for strategic planning		<b>V</b>	
Organisational objectives		<b>V</b>	
Unit 10 - Financial Strategies For Growth	Appreciation	Knowledge	Skill
Capital investment appraisal methods			<b>V</b>
Sources of funds		<b>V</b>	
Taxation	<b>✓</b>		
Franchising	<b>✓</b>		
Management contracts	<b>✓</b>		
Unit 11 - Interpretation Of Performance	Appreciation	Knowledge	Skill
Interpretation of performance			<b>/</b>
Industry specific ratios		70.1	<b>/</b>
Competitor analysis	<b>✓</b>		
Benchmarking	<b>✓</b>		
Unit 12 - Control Of Working Capital	Appreciation	Knowledge	Skill
Debtor management			<b>/</b>
Creditor management			<b>V</b>
Cash management		/ / /	<b>V</b>
Stock management			<b>V</b>
Working capital cycle			<b>V</b>
Working capital ratios			<b>V</b>